

Pacific Palisades Sales (Chart 1)

Last 12 Months as of 1/1/2016

| | New listings in last 12 months | Sold in last 12 months | Sold per month | Homes available as of 1/01/16 | Average weeks to sell | Ratio of escrows closed to new listings |
|--|--------------------------------|------------------------|----------------|-------------------------------|-----------------------|---|
| Less than \$1,250,000 : | 2 | 1 | 0.1 | 0 | 0.0 | 50% |
| At least \$1,250,000 and less than \$1,500,000 : | 17 | 11 | 0.9 | 1 | 4.7 | 65% |
| At least \$1,500,000 and less than \$1,750,000 : | 35 | 37 | 3.1 | 0 | 0.0 | 106% |
| At least \$1,750,000 and less than \$2,000,000 : | 49 | 47 | 3.9 | 5 | 5.5 | 96% |
| At least \$2,000,000 and less than \$2,500,000 : | 60 | 36 | 3.0 | 6 | 8.7 | 60% |
| At least \$2,500,000 and less than \$3,000,000 : | 65 | 35 | 2.9 | 12 | 17.8 | 54% |
| At least \$3,000,000 and less than \$4,000,000 : | 86 | 59 | 4.9 | 9 | 7.9 | 69% |
| At least \$4,000,000 and less than \$5,000,000 : | 47 | 28 | 2.3 | 4 | 7.4 | 60% |
| At least \$5,000,000 and less than \$6,000,000 : | 37 | 19 | 1.6 | 5 | 13.7 | 51% |
| \$6,000,000 and above : | 66 | 30 | 2.5 | 19 | 32.9 | 45% |
| All Price Ranges Combined : | 464 | 303 | 25.3 | 61 | 10.5 | 65% |

At the current rate of buying, it would take under 2 months to sell all the homes below \$5 million. It would under 6 months to sell all the homes in Pacific Palisades over \$5 million.

This information has been collected from public records and other sources deemed reliable, but not guaranteed.

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